

## What Can I Export Under AGOA?

- The product must be included in the list of U.S. General System of Preferences (GSP)-eligible articles (without exclusions), or included in the list of new AGOA products, or be a qualifying apparel or textile item.
- The product must be imported into the U.S. directly from the AGOA beneficiary country or pass through another country in a sealed container and addressed to a location in the United States.
- The product must be the growth, product, or manufacture of the AGOA beneficiary country by fulfilling the relevant Rules of Origin (RoO) requirements for general or apparel items respectively (see next points).
- If foreign materials are imported into the AGOA country prior to being used in the production of an AGOA-eligible product, the sum of the cost of the materials produced in the AGOA beneficiary country, plus the costs of processing, must equal at least 35% of the product's value when the product is sold for export into the United States.
- For apparel, the 35% rule does not apply, instead, the goods need to comply with the respective Rules of Origin requirements. Preferential RoO are based on the principle that a good must be “wholly produced” in the beneficiary country, or where imported materials are used, that these be substantially transformed locally.
- For a list of eligible products see: <http://agoa.info/about-agoa/products.html>.
- To review current U.S. tariff rates for specific products, see: [dataweb.usitc.gov/scripts/tariff\\_current.asp](http://dataweb.usitc.gov/scripts/tariff_current.asp).



## Additional Resources:

- Southern Africa Trade & Investment Hub: [www.satihub.com](http://www.satihub.com)
- AGOA-Specific Information: [www.agoa.info](http://www.agoa.info)
- US Customs and Border Protection: [www.cbp.gov](http://www.cbp.gov)
- Trade Law Centre (Tralac): [www.tralac.org](http://www.tralac.org)
- U.S. International Trade Commission (USITC): [www.usitc.gov](http://www.usitc.gov) and
- U.S. International Trade Administration AGOA FAQ: <https://www.trade.gov/agoa/faq.asp>
- U.S. Trade Representative (USTR): [www.ustr.gov](http://www.ustr.gov)
- Office of Textiles and Apparel (OTEXA): <http://otexa.trade.gov/>
- Harmonized Tariff Schedule: <http://hts.usitc.gov/>
- Food and Drug Administration (FDA): [www.fda.gov](http://www.fda.gov)



### USAID/Southern Africa

100 Totius Street, Groenkloof, Pretoria, South Africa  
[usaid.gov/southern-africa-regional](http://usaid.gov/southern-africa-regional)

### Pretoria Hub Office

100 Totius Street, Groenkloof, Pretoria, South Africa  
[www.satihub.com](http://www.satihub.com), [info@satihub.com](mailto:info@satihub.com)

### Gaborone Hub Office

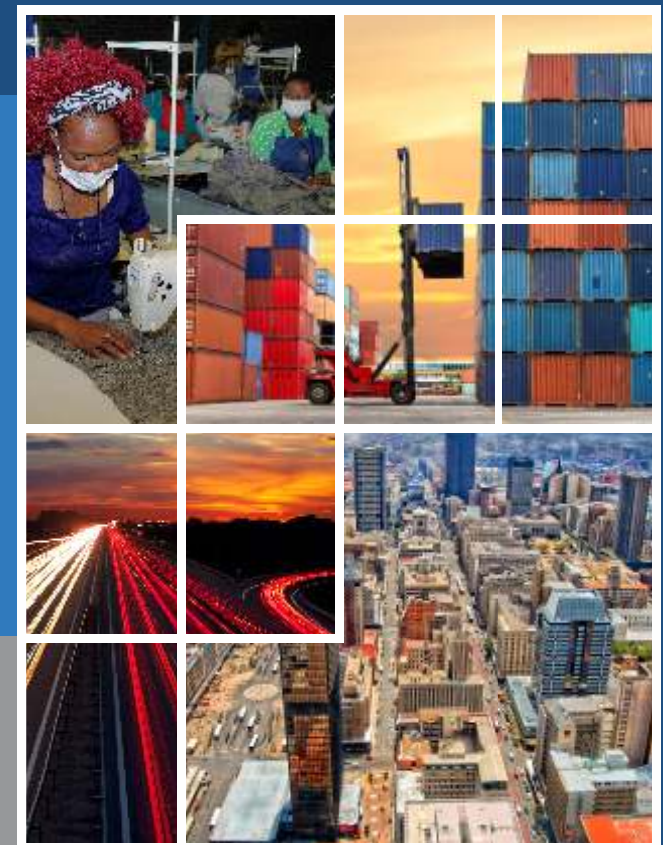
Unit 16 C & D, iTowers North, CBD Gaborone  
Botswana



## Southern Africa Trade and Investment Hub

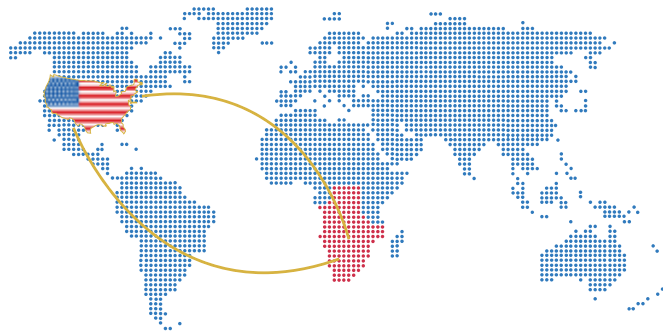
### The African Growth and Opportunity Act:

#### FAQs: Answers for Exporters



The United States Agency for International Development (USAID) Southern Africa Trade and Investment Hub (the Hub) engages with partners across Southern Africa to deepen regional economic integration, promote two-way trade with the U.S. under the African Growth and Opportunity Act (AGOA), and attract investment that drives commercial expansion within the region and to global markets.

The Hub's Export Competitiveness component works directly with companies and governments across Southern Africa to boost exports in key sectors, including textiles and apparel; accessories; leather and footwear; and processed foods, nuts and dried fruits. **The Hub has facilitated over \$40 million worth of exports from Southern Africa since 2010.**



### What Factors Determine AGOA Eligibility?

A U.S. government interagency panel chaired by the Office of the United States Trade Representative (USTR) reviews the eligibility of African countries for AGOA benefits annually, based on the criteria set forth in the AGOA legislation, such as demonstrable rule of law, political pluralism, and respect for labor standards and human rights. The country must not engage in activities that undermine U.S. security or foreign policy interests.

For full eligibility requirements see: <http://agoa.info/about-agoa/product-eligibility.html>

### Do I Need to Contract a U.S. Customs Agent?

It is helpful to have a clearing agent in the U.S. All shipments should include a commercial invoice and a Certificate of Origin, which specifies the Harmonized Schedule Code or codes for the products being shipped. Products must obtain the relevant export documents prior to shipment.

An exporter can apply for an AGOA Certificate of Origin by contacting the relevant trade agency in their home country.

For a step-by-step guide on how to export under AGOA, see: [satihub.com](http://satihub.com).



### What is AGOA?

The African Growth and Opportunity Act (AGOA) is a preferential trade arrangement that accords duty-free treatment to almost 7,000 products from eligible countries in Sub-Saharan Africa to the United States, the largest single market in the world.

AGOA benefits are currently extended to 40 African countries and to almost 7,000 tariff lines. Major AGOA-eligible product lines from Sub-Saharan Africa include: textiles and apparel; footwear; specialty foods; and leather accessories, among others.

The AGOA bill was enacted in 2000 and has been extended until September 30, 2025.

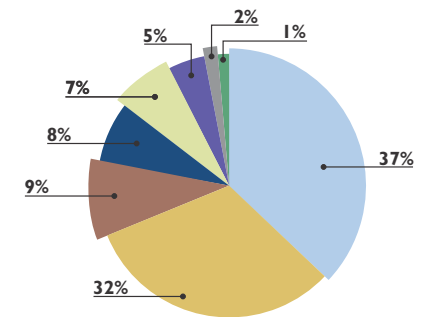


### Countries Currently Eligible for AGOA

Benefits (\*The Hub's AGOA Trading Partners in Yellow):

Angola; Benin; **Botswana**; Burkina Faso; Cameroon; Cape Verde; Chad; Central Africa Republic, Comoros; Republic of the Congo; Cote d'Ivoire; Djibouti; Ethiopia; Gabon; Gambia, Ghana; Guinea; Kenya; **Lesotho**; Liberia; Madagascar; **Malawi**; Mali; Mauritania; Mauritius; **Mozambique**; **Namibia**; Niger; Nigeria; Rwanda; Sao Tome and Principe; Senegal; Sierra Leone; **South Africa**; **Swaziland**, Tanzania; Togo; Uganda; and **Zambia**.

### AGOA Sector Breakdown 2017



\*oil, gas and metals excluded

- Transportation & Equipment
- Chemicals
- Food & Kindred Products
- Beverage & Tobacco
- Apparel & Accessories
- Agriculture
- Other Manufactured Products
- Leather & Allied Products